



## Product Development Specialist

**8.18 Consulting** is looking for a **Product Development Specialist** on behalf of its partner **Stamina Sales and Outsourcing** to research, evaluate, and test new tools that can be integrated with Pipedrive. Stamina believes that strength is more important than speed in achieving success. The company specializes in trainings, services, and outsourcing, helping businesses optimize their processes. Stamina is the official partner of Pipedrive CRM, assisting companies in streamlining their sales efforts.

### Key Responsibilities:

- Research and identify new tools for potential integration.
- Establish and maintain relationships with vendors and service providers.
- Test and evaluate tools to determine their functionality, usability, and impact.
- Provide detailed reports and recommendations based on test results.
- Work closely with internal teams to ensure smooth implementation of selected tools.
- Stay updated on industry trends, emerging technologies, and automation solutions.

### Requirements:

- Strong understanding of CRM solutions
- Analytical mindset with excellent problem-solving abilities
- Exceptional communication and negotiation skills
- Proficiency in English (both written and spoken)
- Experience working with corporate clients is a plus

To apply, send your CV to [818specialedition@gmail.com](mailto:818specialedition@gmail.com)