



Senior Sales Manager

8.18 Consulting is looking for a **Senior Sales Manager** on behalf of **Stamina Sales and Outsourcing**, a company dedicated to strengthening businesses through **trainings, services, and outsourcing**. Stamina operates with the belief that **strength is more important than speed in achieving success**. Since 2022, it has been an **official partner of Pipedrive CRM**, helping businesses optimize their sales processes.

Requirements:

- Bachelor's degree in Business, Marketing, or a related field.
- 3+ years of experience in corporate sales within the **Armenian market**.
- Experience working with CRM systems.

Responsibilities:

- Collect and maintain data on potential clients.
- Conduct cold outreach via LinkedIn messages, emails, and phone calls.
- Organize meetings and deliver CRM demos to achieve personal KPIs.
- Utilize the CRM system for daily operations.

If you are a results-driven sales professional looking for a new opportunity, apply now to be part of Stamina's growing team!

To apply, send your CV to 818specialedition@gmail.com